## Transition Report

Bill \& Brenda Business
Advisor:
Case Study


## WEALTHCARE <br> CAPITAL MANAGEMENT

Manage Your Goals
Using Time-Tested
Principles

## A. CURRENT

## HOUSEHOLD RISK ALLOCATION

| Broad | $\$$ | $\%$ |
| :--- | ---: | ---: |
| Cash | 55,000 | 15.3 |
| Fixed Income | 198,679 | 55.2 |
| Equity | 105,340 | 29.3 |
| Real Assets | 981 | 0.3 |
| Totals | $\mathbf{3 6 0 , 0 0 0}$ | $\mathbf{1 0 0 . 0}$ |

## HOUSEHOLD ACCOUNTS

| Registration | $\$$ |
| :--- | ---: |
| SEP IRA | 125,000 |
| Bill Rollover IRA | 112,500 |
| Taxable Joint | 60,000 |
| Bill Rollover IRA Joint | 37,500 |
| Roth IRA | 25,000 |

## B. TARGET

| Strategy | Passive Domestic Core |
| :--- | :--- |
| Allocation | Moderate Growth (65E / 35F) |

## C. TRANSITION TRADE-OFFS

## PROJECTED FEE SAVINGS

Beginning Market Value
360,000
GDXi Portfolio Cost (\%)* 0.09
Horizon Current Portfolio Cost (\%)** 0.68

| 1 years | 2,162 |
| :--- | :---: |
| 3 years | 7,236 |
| 5 years | 13,454 |
| 7 years | 21,012 |
| 10 years | 35,369 |
| 15 years | 69,741 |
| 20 years | 122,243 |
| 30 years | 316,955 |

The table reflects potential cost savings if the Wealthcare portfolio has a cost of $.09 \%$, and the current portfolio has a cost of $.68 \%$. In 5 years time assuming a portfolio return of $6 \%$, the savings of transitioning to the Wealthcare portfolio will be $\$ 13,454$.
See Underlying Fee page for additional details. GDXi refers to Goals Driven Experience Investments. GDXi is the brand of the investment solutions managed by Wealthcare Captial Management.

## HOUSEHOLD ASSET ALLOCATION

| Asset Class | $\$$ | $\%$ |
| :--- | :---: | :---: |
| Cash Equivalents | 55,000 | 15.3 |
| Investment Grade Bonds | 103,513 | 28.8 |
| High Income Bonds | 95,166 | 26.4 |
| Large Cap Equity | 96,530 | 26.8 |
| Small-Mid Cap Equity | 1,511 | 0.4 |
| International Equity | 7,293 | 2.0 |
| Emerging Market Equity | $\mathbf{7}$ | 0.0 |
| Real Estate | $\mathbf{9 8 1}$ | 0.3 |
| Totals | $\mathbf{3 6 0 , 0 0 0}$ | $\mathbf{1 0 0 . 0}$ |

## TAX COSTS

Assumptions: Short-Term rate 39\% : Long term rate 20\%

|  | Realized | Total Tax | Retained |  |
| :---: | :---: | :---: | :---: | :---: |
| Target Portfolio | Liquidation Strategy | Gain/Loss | Cost* $^{*}$ | Securities |

## Option 1

$\begin{array}{llll}\text { A.Passive Domestic Core } & \text { Liquidate All } & -6,000 & -2,340\end{array}$
Option 2:
$\begin{array}{lllll}\text { A.Passive Domestic Core } & \text { Liquidate Now but do not sell } & -11,000 & -4,290 & 1\end{array}$ Security Substitutes and Retain Securities (see details)

[^0]| Account Type | Name |  | \$ | \% |
| :---: | :---: | :---: | :---: | :---: |
| IRA |  |  |  |  |
|  | SEP IRA |  | 125,000 | 34.7 |
|  | Bill Rollover IRA Joint |  | 37,500 | 10.4 |
|  | Bill Rollover IRA |  | 112,500 | 31.3 |
|  |  |  | 275,000 | 76.4 |
| Roth |  |  |  |  |
|  | Roth IRA |  | 25,000 | 6.9 |
|  |  |  | 25,000 | 6.9 |
| Taxable |  |  |  |  |
|  | Taxable Joint |  | 60,000 | 16.7 |
|  |  |  | 60,000 | 16.7 |
|  |  | Total | 360,000 | 100.0 |



## Total Portfolio

Tax Deferred

## Taxable



Tax Deferred: 300,000


Taxable: 60,000

Percent
Market Value

## Cash Equivalents

| Cash | CASH | xxxx3 | IRA | 13.89 | 50,000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | CASH | xxxx4 | Roth | 1.39 | 5,000 |
|  | Cash Equivalents Totals | 15.28 | 55,000 |  |  |

## Investment Grade Bonds

| Fidelity Advisor Strategic Income I | FSRIX | xxxx2 | IRA | 20.83 | 75,000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Investment Grade Bonds Totals |  |  | 20.83 | 75,000 |
| High Income Bonds |  |  |  |  |  |
| Hartford Floating Rate I | HFLIX | xxxx3 | IRA | 20.83 | 75,000 |
| Fidelity Advisor Floating Rate Hi Inc I | FFRIX | xxxx4 | Roth | 5.56 | 20,000 |
|  | High Income Bonds Totals |  |  | 26.39 | 95,000 |
| Large Cap Equity |  |  |  |  |  |
| Fidelity Advisor New Insights A | FNIAX | xxxx1 | Taxable | 10.42 | 37,500 |
| Fidelity Advisor New Insights A | FNIAX | xxxx2 | IRA | 10.42 | 37,500 |
|  | Large Cap Equity Totals |  |  | 20.83 | 75,000 |

## Balanced

| Invesco Balanced-Risk Allc Y | ABRYX | xxxx1 | Taxable | 6.25 | 22,500 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| American Funds American Balanced F1 | BALFX | xxxx2 | IRA | 10.42 | 37,500 |
|  | Balanced Totals |  |  | 16.67 | 60,000 |
|  | Portfolio Totals |  |  | 100.00 | 360,000 |

# Option 1: Liquidate All 

Total Portfolio


Total : 360,000

Tax Deferred


Tax Deferred: 300,000

Taxable

Taxable: 60,000

Description

## Cash Equivalents

| Cash | CASH | SEP IRA-IRA | 13.89 | 50,000 | 0 | 0 | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash | CASH | Roth IRA-Roth | 1.39 | 5,000 | 0 | 0 | 0 |
|  | Cash Equivalents Totals |  | 15.28 | 55,000 | 0 | 0 | 0 |

## Investment Grade Bonds

Fidelity Advisor Strategic Income I

| FSRIX | Bill Rollover IRA-IRA | 20.83 | 75,000 | 0 | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Investment Grade Bonds Totals | 20.83 | 75,000 | 0 | 0 | 0 |

## High Income Bonds



## Large Cap Equity

Fidelity Advisor New Insights A

Fidelity Advisor New Insights A

## Balanced

Invesco Balanced-Risk Allc $Y$
American Funds American Balanced F1

| ABRYX | Taxable Joint-Taxable | 6.25 | 22,500 | 0 | -11,000 | -11,000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BALFX | Bill Rollover IRA-IRA | 10.42 | 37,500 | 0 | 0 | 0 |
| Balanced Totals |  | 16.67 | 60,000 | 0 | -11,000 | -11,000 |
| Portfolio Totals |  |  | 360,000 | 0 | -6,000 | -6,000 |
| Option 1: Liquidate All -Assumes no carryforwards as all net losses deducted at short term rates. |  |  | Capital Gains Rates 39.0\% |  | 20.0\% |  |
|  |  |  | Dollar Effect |  |  | -2,340 |
| Option 1 | A: Liquidate @ Long |  | Dollar Effect | 0 | -1,200 | -1,200 |


| Planner Name | Case Study |
| :--- | :--- |
| Client Name | Bill \& Brenda Business |

WEALTHCARE

Above given options on liquidating the portfolios are only for discussion purpose and actual numbers may differ from the given above.
Sources include Morningstar and MPI Stylus

## Option \#2 : Liquidate with Constraints

## Model: Passive Domestic Core

| Description | Ticker | Acct. <br> Type | Current |  | Like Sec | Retain All | $\begin{aligned} & \text { Retain } \\ & \text { 2\% } \end{aligned}$ | $\begin{gathered} \text { Sell } \\ \% \end{gathered}$ | Liquidate |  | Short <br> Term | Long <br> Term | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | \% | \$ |  |  |  |  | \% | \$ |  |  |  |
| Cash Equivalents |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash | CASH | IRA | 13.89 | 50,000 | $\square$ | $\square$ | $\square$ |  | 13.89 | 50,000 | 0 | 0 | 0 |
| Cash | CASH | Roth | 1.39 | 5,000 | $\square$ | $\square$ | $\square$ |  | 1.39 | 5,000 | 0 | 0 | 0 |

## Investment Grade Bonds

| Fidelity Advisor Strategic Income I | FSRIX | IRA | 20.83 | 75,000 |  | $\square$ | $\square$ | 20.83 | 75,000 | 0 | 0 | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

## High Income Bonds

| Hartford Floating Rate I | HFLIX | IRA | 20.83 | 75,000 | $\square$ | $\square$ | $\square$ | 20.83 | 75,000 | 0 | 0 | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fidelity Advisor Floating Rate Hi Inc | FFRIX | Roth | 5.56 | 20,000 | $\square$ | $\square$ | $\square$ | 5.56 | 20,000 | 0 | 0 | 0 |

## Large Cap Equity

Fidelity Advisor New Insights A
Fidelity Advisor New Insights A

| FNIAX | Taxable | 10.42 | 37,500 |  | $\checkmark$ | $\square$ | 0 | 0 | 0 | 0 | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| fNIAX | IRA | 10.42 | 37,500 | $\square$ | $\square$ | $\square$ | 10.42 | 37,500 | 0 | 0 | 0 |
| Large Cap Equity Totals |  |  |  |  |  |  | 10.42 | 37,500 | 0 | 0 | 0 |

Balanced

| Invesco Balanced-Risk Allc Y | ABRYX | Taxable | 6.25 | 22,500 | $\square$ | $\square$ | $\square$ | 6.25 | 22,500 | 0 | $-11,000$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Current Allocation vs GDXi Model

Current Growth Allocation


GDXi Model


|  | Current |  | GDXi Model |
| :--- | :---: | :---: | :---: |
| Asset Class | $\%$ | $\mathbf{\%}$ | \% |
| Real Estate | 0.9 | 981 | 0.0 |
| Large Cap Equity | 90.8 | 96,530 | 65.0 |
| Small-Mid Cap Equity | 1.4 | 1,511 | 21.0 |
| International Equity | 6.9 | 7,293 | 14.0 |
| Emerging Market Equity | 0.0 | 7 | 0.0 |
| Commodities | 0.0 | 0 | 0.0 |
| Alternative Strategies | 0.0 | 0 | 0.0 |

GDXi Model=Strat Passive Domestic Core C TD

## Current Fixed Income Asset Allocation vs GDXi Portfolio



## Model



| Asset Class | \% | \$ | \% |
| :--- | :---: | :---: | :---: |
| TIPs | 0.0 | 0 | 0.0 |
| Investment Grade Bonds | 52.1 | 103,513 | 100.0 |
| High Income Bonds | 47.9 | 95,166 | 0.0 |
|  | $\mathbf{1 0 0}$ | $\mathbf{1 9 8 , 6 7 9}$ | $\mathbf{1 0 0}$ |

GDXi Model Strat Passive Domestic Core C TD

## Underlying Expense Ratios

excluding advisory fees
Description
$\begin{array}{lllll}\text { Ticker } & \text { Vehicle } & \text { MV Expense Ratio }\end{array}$

Taxable Joint-xxxx1

| Fidelity Advisor New Insights A | FNIAX | MF | 37,500 | 10.4 | 1.07 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Invesco Balanced-Risk Allc Y | ABRYX | MF | 22,500 | 6.3 | 0.99 |
|  |  | Account Total | 60,000 | 16.7 | 1.04 |

Bill Rollover IRA-xxxx2

| Fidelity Advisor Strategic Income I | FSRIX | MF | 75,000 | 20.8 | 0.72 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Fidelity Advisor New Insights A | FNIAX | MF | 37,500 | 10.4 | 1.07 |
| American Funds American Balanced F1 | BALFX | MF | 37,500 | 10.4 | 0.64 |
|  |  | Account Total | 150,000 | 41.7 | 0.79 |

## SEP IRA-xxxx3

| Hartford Floating Rate I | HFLIX | MF | 75,000 | 20.8 | 0.71 |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  | Account Total | 75,000 | 20.8 | 0.71 |

Roth IRA-xxxx4

| Fidelity Advisor Floating Rate Hi Inc I | FFRIX | MF | 20,000 | 5.6 | 0.73 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Account Total | 20,000 | 5.6 | 0.73 |
|  |  | Total | 305,000 | 84.7 |  |
|  |  | \% Securities With Expense Data : |  |  | 84.7 |
|  |  | Portfolio Costs - this assumes that securities without expense ratios (such as individual stocks and closed end funds) have the same cost as those that had recorded expense ratios. |  |  | 0.82 |
|  |  | Portfolio Costs - this assumes that securities without expense ratios (such as individual stocks and closed end funds) have zero investment costs. |  |  | 0.69 |

All investments carry a degree of risk of loss of principal and there is no assurance that an investment will provide positive performance over any period of time.

Investors should consider the investment objectives, risk, charges and expenses of an investment carefully before investing. A rise/fall in the interest rates can have a significant impact on bond prices and the NAV (net asset value) of a fund. Funds that invest in bonds can lose their value as interest rates rise and an investor can lose principal. High yield bonds (lower rated or junk bonds) experience higher volatility and increased credit risk when compared to other fixed income investments.

Past performance is not necessarily indicative of future returns and the value of an investment may decrease as well as increase, an investor may not receive the amount initially invested, and income, if any, may fluctuate. The value of an investment may be affected by a variety of factors, including economic and political developments, interest rates and foreign exchange rates, as well as issuer-specific events. Returns do not reflect the deduction of advisory fees, brokerage fees or any other expenses that the accounts would have or actually paid.

Small-Mid Cap stocks may be subject to a higher degree of risk than more established companies' securities. The liquidity of the small-cap market may adversely affect the value of these investments so that shares, when redeemed, may be worth more or less than their original cost.

International stocks may be subject to a higher degree of risk than stocks of established domestic companies because of currency fluctuations, political instability and other uncertainties. Shares when redeemed may be worth more or less than their original cost.

Exchanged Traded Funds (ETFs) are designed to track an assigned index or strategy. ETFs are structured so that the shareholder owns an portfolio of securities. There is no guarantee that an investor in an ETF will earn the return of the target index. ETF fees, bid/offer spreads, deviations from net asset value and tracking risk to the target portfolio can reduce the return earned by the investor.

Exchanged Traded Notes (ETNs) are designed to track an assigned index or strategy. ETNs are structured so that the issuer guarantees the return of the target index less fees. There is no guarantee that an investor in an ETN will earn the return of the target index less fees. ETN bid/offer spreads, deviations from net asset value and default risk of the issuer can reduce the return earned by the investor.

Please note that programs providing tax aware investment management should not replace your consultation with a professional advisor regarding your tax situation. Municipal bond income may be subject to state income tax if issued by a state other than your domicile state, and may be subject to the Alternative Minimum Tax. This information should not be construed as specific tax or investment advice. A prospective client should review their investment objectives, risk tolerance, tax situation, and liquidity needs before choosing an investment.

Investors should note that there are frequently material differences between hypothetical, back-tested or simulated performance results and actual results subsequently achieved by any investment strategy. Unlike an actual performance record based on trading actual client portfolios, simulated results are achieved by means of the retroactive application of a back-tested model itself designed with the benefit of hindsight. Simulated performance does not necessarily reflect the impact that material economic or market factors might have on an adviser's decision making process if the adviser were actually managing a client's portfolio. The back-testing of performance differs from actual account performance because the investment strategy may be adjusted at any time, for any reason and can continue to be changed until desired or better performance results are achieved. No representation is made that any index or account will or is likely to achieve profits or losses similar to those shown. Alternative modeling techniques or assumptions might produce significantly different results and prove to be more appropriate. Past hypothetical, back-test or simulated results are neither indicators nor guarantees of future returns.


[^0]:    * Total Tax Cost: Approximates the additional amount owed in taxes as result of liquidating. Negative numbers assume that losses can be used to offset other capital gains or income.

